## **Group 5 Presentation**

## **Strengths**

- 1. Short term crops
- 2. Long term harvesting
- 3. Crops well adapted to Fiji's climatic conditions
- 4. Know how with the farmers
- 5. All crops grown throughout the country
- 6. Abundance of land
- 7. Established Exporters
- 8. Approved commodities for export with system approach in place

## **Challenges**

- 1. High freight and logistic charges
- 2. Inconsistency in supply
- 3. High HTFA treatment fees
- 4. Inconsistency in farm gate price
- 5. Volume does not meet the market demand
- 6. BQA pathway compliance
- 7. Lack of priority in terms of resource allocation
- 8. Lack of research on some of the export commodities
- 9. High production cost
- 10.Lack of technology support/assistance to farmers
- 11. Export market price is based on supply and demand in the importing countries
- 12. Lack of market knowledge by the farmers and exporters
- 13. High BAFF fees and charges
- 14. Prevalence of Pest and diseases
- 15.Lack of BQA officers
- 16. Late receipt of interception reports from importing countries
- 17. Lack of coordination between the agencies responsible for export market

## **Opportunities**

- 1. Commercial organized farming of some commodities (no wild) eg. Amaranthus, Mango, Breadfruit
- 2. BQA pathway review
- 3. Strengthening regulatory visibility in the fields to ensure adherence to BQA terms and conditions
- 4. Frozen produce market over fresh
- 5. Sea freight
- 6. Increase production volume and area
- 7. Market scoping study by the technical people
- 8. Feasibility study for HTFA in Central division/Gvt to subsidise transportation cost for Central farmers to utilize HTFA treatment facility in Nadi
- 9. Effective collaboration between all stakeholders
- 10. Formation of farmer organization/ Association
- 11. Production of organic export commodities
- 12. Placement of agriculture staff in Australia and New Zealand embassy